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Focus on What Matters Most

True Opportunity Helps Manufacturers Determine What's Important — and What Can Wait

Life's too busy to worry about the little things. This is especially true in the manufacturing world, where employees are under tremendous pressure to cut costs while reducing run lengths and launching a slew of new products. Manufacturers need to focus on solving the problems that will make the biggest positive impact. But how do you determine where your attention would be most helpful?

Figure Out Your Best Bets with True Opportunity

True Opportunity is a unique overall equipment effectiveness (OEE) reporting solution that calculates the dollar value of every problem or opportunity in your business. With True Opportunity, manufacturers have been able to identify critical issues that they might not have considered tackling otherwise. And since the solution provides real-time financial information to everyone — from operators to senior management — your company will quickly be able to identify low-hanging fruit that could help to transform your plant.

True Opportunity's patented financial modeling engine calculates the cost of every issue that causes a production line to run non-optimally, while taking account of market conditions. It then reports the dollar cost of lost profit for each of these problems. True Opportunity also allows you to instantly connect to any data source via drag-and-drop

functionality. Machine programmable logic controller (PLC) data is imported every few seconds. Cost and product data is imported from ERP and MES systems.

Dynamic line models are then created visually (again, via drag and drop; see **Figure 1**), allowing companies to model an improved production line in a few minutes — and then connect the entire plant in as little as two weeks. The results speak for themselves. On average, customers have seen a 25% to 40% increase in efficiency in a year.

Get Even More Value Out of Your True Opportunity Solution

True Opportunity also comes with the Solution Library — a repository of solved manufacturing problems. That way, once True Opportunity helps you pinpoint your most important manufacturing challenges, you can quickly find a proven solution. The Solution Library also makes these solutions instantly available across your business.

Additionally, because True Opportunity integrates with SAP systems, it gives SAP customers the extra benefit of accessing all of True Opportunity's dollar-based intelligence from directly within their SAP environment. With True Opportunity, manufacturers can find new ways to cut costs and increase responsiveness. Learn more by visiting www.hagenco.com. ■

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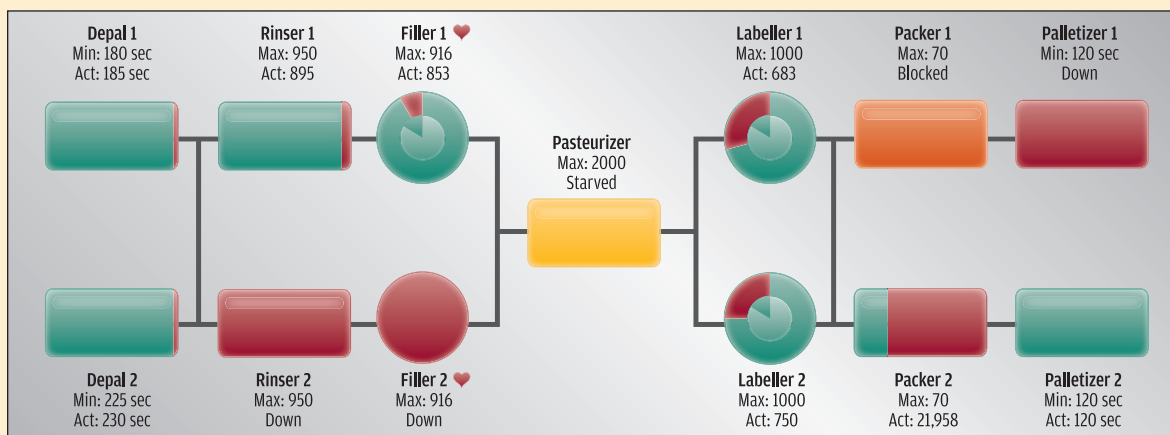


FIGURE 1 ◀ Model your production processes and connect to real-time machine data in minutes — then automatically turn the machine data into dollars